

With Azimut Yachts, 24/7 Assistance at Sea and an Extended Warranty Package

An absolute first in the world of luxury yachting

Genoa 8 Oct. 2007: Azimut officially presents an extended warranty package and a round-the-clock assistance service valid anywhere in the world which the world leader in luxury yachting will now be offering its customers. First not just in luxury yacht production but also in after-sales service.

"Eliminate every concern on the part of our owners, assist them wherever they are in the world, offer the highest degree of product guarantee," says **Azimut Yachts CEO Federico Martini**. "That's the goal of the package, which we've named **"Master Peace"** which offers the serenity of yachting with total certainty of a reliable product that only the high quality and design standards of Azimut Yachts can offer. From this certainty we've decided to extend the warranty on our yachts to three years, a unique case in world yachting."

When purchasing an Azimut yacht it is now possible to benefit from a warranty extension for a total of three years from the purchase. A service that only Azimut Yachts offers on the world yachting market that includes the possibility of having two additional service visits at authorized dealers' anywhere in the world in the second and third year after delivery of the boat. In detail, these are two complete service visits, made up of 100 checks each in addition to renewal of the antifouling paint and the zinc anodes, that are added to the two service visits foreseen for the first year.

Offering a warranty extended to three years points up the excellent quality of Azimut yachts, the result of the great attention to technical and production processes, to the selection of component suppliers and to the close collaboration right from the design phase with the best operators on the market.

This "Master Peace package" includes the possibility of activating a **24/7 assistance service** everywhere in the world, **called Skippermate Assistance**, a policy designed by 24hAssistance that includes five-star services for Azimut Yachts owners in case of necessity: sending replacement parts and tracking down specialized technical personnel,

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an online interpreter, a replacement car of a superior category, hotel accommodation, information on medical and bureaucratic issues, storage expenses, return home or continuation of the journey, and even a **courtesy captain** in case of emergency.

"Azimut Yachts' attention to after-sales service all over the world is one of the reasons for our success in countries where the passion for yachting is just coming into its own, like in China and India," **Ing. Federico Martini** added. "Azimut Yachts can now count on a customer assistance service that is truly exclusive and unique, with an excellence that makes the pleasure of yachting even greater."

Azimut Yachts is part of the **Azimut-Benetti Group**, a world leader in the production of luxury yachts and the world's foremost builder of mega-yachts. The prestigious **Atlantis** and **Benetti Yachts** brands also belong to the Group. Each member company targets a distinct sector of the marine market:

- Azimut Yachts: Open and Flybridge yachts from 39 to 116 feet
- Atlantis: 35 to 55 foot Open yachts
- Benetti Yachts: mega-yachts from 24 to 70 meters

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